

# Sustainability

We are strong proponents of creating a cleaner, more responsible tomorrow and are proud that our largest manufacturing partner, Allsteel, and their parent company, HNI Corp., are helping lead the way when it comes to sustainable practices.

## Allsteel's Sustainability Initiatives

Allsteel categorizes their sustainability initiatives into three key areas:



### Chemistry

Evaluating 100% of materials for human and ecosystem impacts, while minimizing impacts through Design for the Environment and Life Cycle Analysis.



### Climate

A continued focus on mitigating climate change. Allsteel's climate goals align with the 1.5° goal of the Paris Climate Agreement and focus on purchasing 100% renewable energy, reducing energy use by 50%, and partnering with supply chain partners to lessen their impacts.



### Circularity

The push toward renewable and recyclable practices. Allsteel will move to 100% recyclable packaging by 2025 and by 2030 will achieve zero waste to landfill at all facilities across the entirety of HNI Corporation.

## Recognitions

HNI Ranked #36 of Newsweek's 2025 List of 600 Most Responsible Companies and #3 in the Consumer Goods category

# Sustainability

From the partners we choose to the way we manage installations, our goal is to reduce waste and extend the life of your investment.

We work with manufacturers who lead with **sustainable practices** and offer take-back programs to give furniture a second life.

Our installation teams **recycle packaging, metal, and wood**, keeping as much as possible out of landfills.

When it makes sense, we help you **reuse or donate existing furniture** instead of replacing it.

We reduce transportation impact by using **local partners and consolidating deliveries**.

We provide **care and maintenance resources** to keep your furniture looking and performing like new for years to come.



# Supporting Sustainability

## APs Leading the Way

Our extensive network of employees and partners includes a number of sustainability experts who are ready to assist you in meeting and exceeding your sustainability goals.

We leverage these experts as a value-add for our clients and project partners to center sustainability.

Our LEED Accredited Professional (AP) engaged for the **Client Name** project:



**Joanna Jablonski**, LEED AP

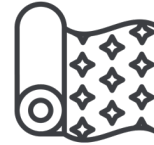
Senior Designer  
+ Team Lead

16 years of experience



### Professional Development

In-person or virtual training and digital aides to provide better understanding of LEED and sustainability concepts, benefits, and requirements



### Product + Finish Selections

Recommends products and finishes that contribute to LEED and sustainability goals



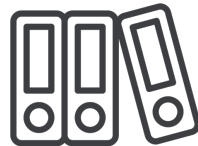
### Recycling + Waste Management

Collect and ensure all recyclable waste is directed to off-site recycling service



### End-of-Lifecycle Decommissioning

Leverage relationships with brokers and other partners to reduce decommissioned furniture going to landfills



### Certification Documentation

Partner with manufacturers to collect all necessary product documentation for LEED and other certification submittals



### Performance Audit

Conduct annual audit and propose recommendations based on most up to date sustainability practices



### Travel Consolidation

Maximize direct to site deliveries and consolidate deliveries from warehouse to reduce travel

# Sustainability: Fostering Transparency Through Certifications

HNI has always been a leader in setting industry-wide sustainability guidelines, and their work developing and adopting LEVEL®, the ANSI/BIFMA e3 Furniture Sustainability Standard, is just one example. HNI supports the LEED® green building program and the WELL Building Standard™ and their certified products can contribute to both.

Over 90% of HNI’s domestic furniture and textiles products are certified to exceed the stringent environmental and air quality requirements of third-party certifications.



INDOOR ADVANTAGE GOLD  
**467**

Indoor Advantage Gold



**136**

LEVEL 3 Certified



**192**

LEVEL 2 Certified



The mark of responsible forestry

**156**

Available as FSC Certified



**36**

Environmental Product Declarations



**13**

Cradle to Cradle Certified Bronze or Higher



**3**

Red List Approved Products

# Preowned Furniture

Whether you're looking for a few pieces or a single piece of furniture to complete your space, our Pre-Owned Furniture Program might be right for you.



## Faster Timelines

When time is of the essence, pre-owned furniture is a great option to match existing furniture quickly.



## Comprehensive Inspection

Our pre-owned furniture undergoes extensive testing to ensure it meets the highest quality standards.



## Mother Earth Approved

Pre-owned furniture is a great way to seamlessly complete your space while helping support sustainability goals.



## Take Your Dollars Further

If you're looking for a way to help your budget go further without sacrificing design or quality, pre-owned furniture is a great solution.



**Preowned Furniture Warehouse  
Philadelphia, PA**

# Inventory Process

Henricksen's inventory process is simple and managed for our client's current & future furniture needs.

01



## Inventory

Plan grid as our day-to-day tool for managing and collecting the data for reuse of existing products, this is a service inclusive of Henricksen's process for our clients

02



## Review + Plan

Look Book / Inventory List to capture what is being reused and of value to the budget and sustainable approach

03



## Document + Organize

House this information in a shared place to be updated based upon past, present and future projects + locations



PlanGrid is used by our team to manage punchlist items and inventory. Our team will photograph and record all furniture on site. This industry standard cloud-based solution allows us to collaborate with both our internal and our client's team seamlessly and promotes transparency in the inventory process.

# Inventory Management

These additional services are available to Invenergy for an additional cost to help lengthen the useful life of your furniture and maximize your investment in your workplace.



## Asset Management

Creation of a detailed Asset Management of all furniture via Snap Tracker tool will allow for additional capabilities beyond inventory reuse.



## Reupholstery

Rejuvenate worn or damaged fabric or breathe new life into timeless furniture pieces with new textiles.



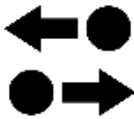
## Refinishing

Restore protective coating to minimize wear on wood surfaces and to maintain clean, professional aesthetic.



## Panel Cleaning

Specialized cleaning of vertical upholstered surfaces like panels to maintain appearance and maximize life of upholstered tiles.



## Reconfigurations

Modify or reconfigure furniture applications and layouts to meet changing demands.





## Cost-Effective + Sustainable Solutions:

We at Henricksen are excited about the opportunity to demonstrate our commitment to providing cost-effective and environmentally responsible solutions tailored to your needs. Our team is prepared to ensure a seamless transition, focusing on maximizing value and efficiency throughout the process.

To achieve the commitment of providing cost-effective and environmentally responsible solutions tailored to your needs, the team at Henricksen can adopt several strategies:



### **Needs Analysis:**

Understand the client's budget + goals.



### **Sustainable Materials:**

Use eco-friendly + cost-effective resources.



### **Efficient Management:**

Apply streamlined project management methods.



### **Flexible Solutions:**

Customize services for each project.



### **Training:**

Update team skills on environmental practices + technologies.



### **Partnerships:**

Collaborate for shared resources + knowledge.



### **Optimize Operations:**

Continually improve efficiency + sustainability.

We look forward to scheduling an inventory tour with your team and discussing how we can align our services with your project's specific requirements.



## Maximizing Value + Sustainability:

### Leveraging Existing Furniture Assets

When it comes to applying credit to new furniture, it's important to consider all options available to you. One suggestion is to evaluate the condition and market value of our client's current furniture pieces. If these items can be resold or repurposed, it can provide a unique opportunity to save costs and support sustainable practices.

That's where Henricksen, a trusted partner with extensive experience in asset management, can come in to assist. We can oversee the sale or donation of these assets, handling all the necessary logistics to ensure a smooth and efficient process. The resulting proceeds or valuation can then be applied as a credit towards the purchase of new furniture.

Not only does this approach help to reduce costs, but it also supports sustainable practices by extending the life cycle of furniture assets. It's a win-win situation that encourages responsible and efficient use of resources. By taking advantage of this strategy, our clients can benefit from both financial savings and demonstrate its commitment to environmental responsibility.

Evaluating your current furniture assets and considering the option of reselling or repurposing them can provide a unique opportunity to save costs and demonstrate a commitment to sustainability. By partnering with Henricksen, you can ensure a smooth process and maximize the benefits of this approach.



## Sustainable Practices in Furniture Installation:

### **New Furniture Waste:**

Henricksen relies on our esteemed installation partners and their sophisticated processes to manage waste disposal and recycling following furniture installations. These partners meticulously separate all packaging materials—including cardboard, plastic wraps, and foam—from the furniture pieces upon unboxing. They then sort these materials, ensuring that recyclable items like cardboard and certain plastics are prepared for recycling, while non-recyclable items are disposed of with an eye toward minimizing environmental impact, sometimes utilizing energy recovery processes.

### **Warehousing/Shipping/Receiving/Leadtimes:**

When it comes to warehousing, our approach is focused on ensuring efficient and safe storage of products. Our installation partners utilize advanced inventory management systems that help in tracking and maintaining the stock levels accurately. Our shipping and receiving processes are streamlined to handle orders promptly, minimizing any delays. Henricksen's team has specific procedures in place for managing long lead items, including early identification and proactive order placement, to mitigate any potential impact on production schedules. This comprehensive strategy ensures that our operations are effective and meet the high standards our clients expect.

**At Henricksen, we place a high value on sustainability and are committed to verifying that our installation partners adhere to environmentally responsible disposal and recycling practices. We recognize the importance of these processes in maintaining our commitment to environmental stewardship and actively work to ensure our installations reflect these values.**